

CASE: PUT A STOP TO HIGH RUNNING COSTS

A Telecom operator created continuous savings with ROI in maximum 3 years - by adding to an existing air conditioning solution.

Sometimes, all your cooling solution needs to be truly cost-effective is a complementary teammate. This was the conclusion, when a middle-east based Telecom operator wanted to discard their cost-intensive air conditioners in favour of more energy-efficient cooling.

From air conditioning to dual-zone cooling with 3-year ROI

The operator was struggling with high running costs at 37 sites with electronics equipment and battery compartments. They made contact with Dantherm with the intention of replacing their existing cooling solution, air conditioners, with something less cost-intensive.

But because of the battery compartments, a Dantherm consultant suggested combining the existing air conditioners with Dantherm Free Cooling and DC Air Conditioning. Based on extensive testing, the consultant proved that a dual-zone cooling strategy utilising the three solutions in combination would generate substantial, continuous savings and lead to ROI in a maximum of three years.

Site-specific counselling from A-Z

Convincing a management group, business partner or client to add investments to an existing cooling solution can be a tricky matter.

If it ain't broke, don't fix it team- right? But in most cases, our collaborators are convinced. Why? Because we deliver. Our experts engage in your project from A-Z, carry out site-specific tests and present you with everything you need to pitch a well-documented, profitable project.



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